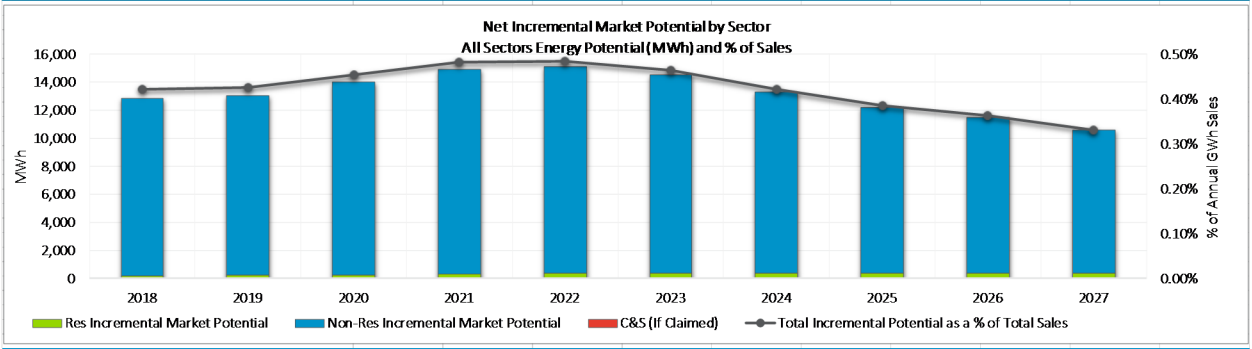
Silicon Valley Power Ten Year Incremental Goals - Net (2018 - 2027)



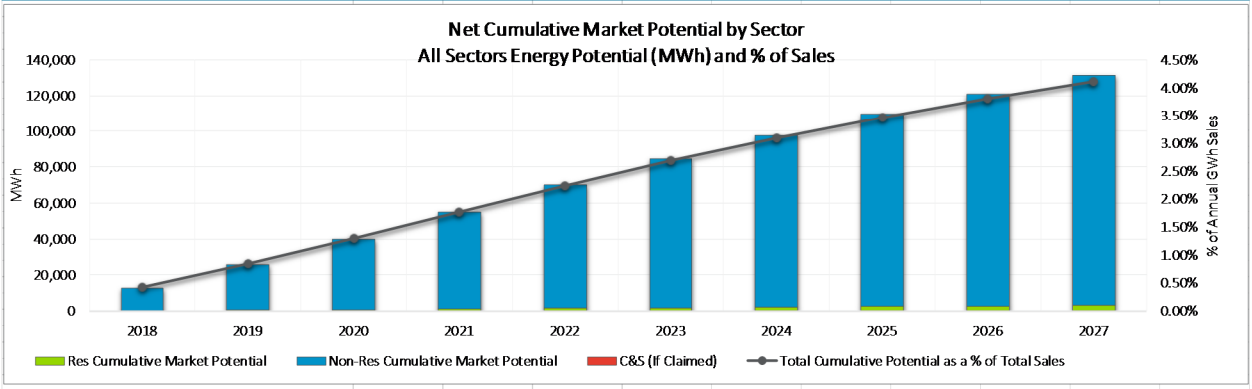
10 Year Energy Goals (Net MWh)

ALL Sectors (MWh)	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Total Incremental Market Potential	12,851	13,032	14,015	14,928	15,129	14,565	13,333	12,192	11,528	10,590
Res Incremental Market Potential	205	238	277	328	371	383	388	392	395	397
Non-Res Incremental Market Potential	12,646	12,794	13,738	14,600	14,758	14,182	12,945	11,800	11,132	10,193
C&S (If Claimed)	0	0	0	0	0	0	0	0	0	0
Total Incremental Potential as a % of Total Sales	0.42%	0.43%	0.46%	0.48%	0.48%	0.46%	0.42%	0.38%	0.36%	0.33%
Res Incremental Potential as a % of Res Sales	0.09%	0.10%	0.12%	0.14%	0.15%	0.16%	0.16%	0.16%	0.16%	0.16%
Non-Res Incremental Potential as a % of Non-Res Sales	0.45%	0.45%	0.48%	0.51%	0.51%	0.49%	0.44%	0.40%	0.38%	0.34%

10 Year Demand Goals (kW)

ALL Sectors (kW)	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Total Incremental Market Potential	2,747	2,760	2,909	3,062	3,091	2,904	2,560	2,130	1,989	1,815
Res Incremental Market Potential	25	29	32	34	35	36	37	38	38	38
Non-Res Incremental Market Potential	2,722	2,731	2,877	3,028	3,056	2,867	2,523	2,093	1,951	1,777
C&S (If Claimed)	0	0	0	0	0	0	0	0	0	0

Silicon Valley Power Ten Year Cumulative Goals - Net (2018 - 2027)



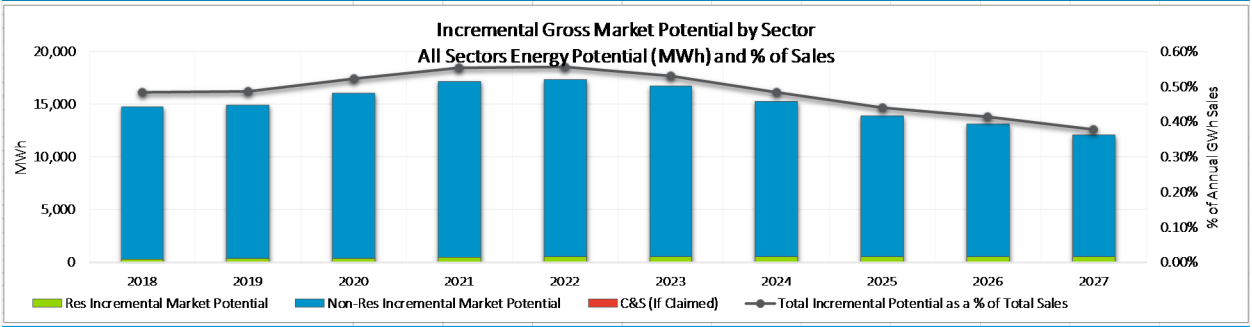
10 Year Energy Goals (Cumulative Net MWh)

ALL Sectors (Cumulative MWh)	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Total Cumulative Market Potential	12,851	25,883	39,898	54,826	69,955	84,511	97,718	109,759	121,093	131,343
Res Cumulative Market Potential	205	443	721	1,049	1,419	1,795	2,089	2,373	2,651	2,922
Non-Res Cumulative Market Potential	12,646	25,440	39,177	53,777	68,536	82,716	95,629	107,386	118,443	128,421
C&S (If Claimed)	0	0	0	0	0	0	0	0	0	0
Total Cumulative Potential as a % of Total Sales	0.42%	0.84%	1.30%	1.77%	2.24%	2.69%	3.10%	3.46%	3.81%	4.11%
Res Cumulative Potential as a % of Res Sales	0.09%	0.19%	0.30%	0.43%	0.58%	0.73%	0.85%	0.96%	1.07%	1.17%
Non-Res Cumulative Potential as a % of Non-Res Sales	0.45%	0.89%	1.37%	1.87%	2.36%	2.84%	3.27%	3.66%	4.02%	4.34%

10 Year Demand Goals (Cumulative kW)

ALL Sectors (Cumulative kW)	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Total Cumulative Market Potential	2,747	5,507	8,416	11,479	14,570	17,472	20,012	22,120	24,079	25,845
Res Cumulative Market Potential	25	54	86	120	156	190	209	225	239	253
Non-Res Cumulative Market Potential	2,722	5,453	8,330	11,358	14,414	17,282	19,803	21,896	23,840	25,593
C&S (If Claimed)	0	0	0	0	0	0	0	0	0	0

Silicon Valley Power Ten Year Incremental Goals - Gross (2018 - 2027)



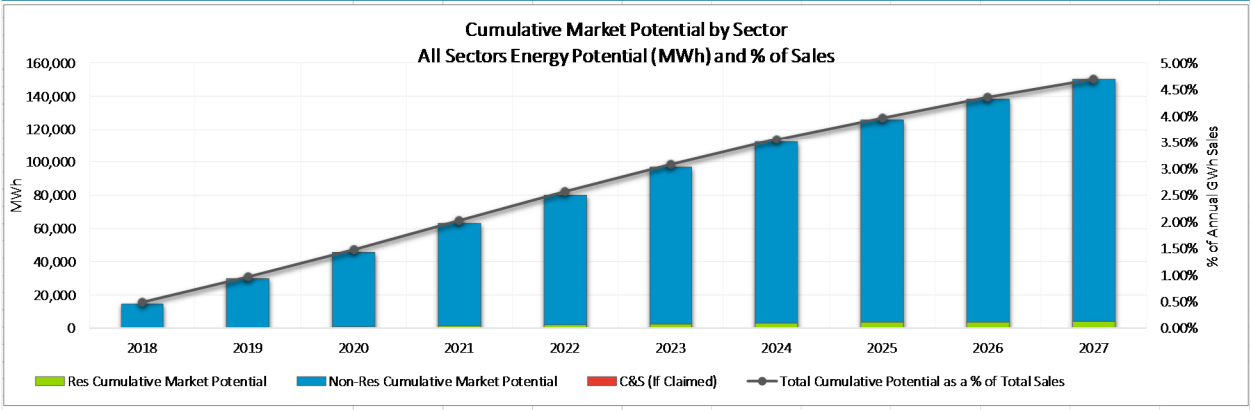
10 Year Energy Goals (Gross MWh)

ALL Sectors (MWh)	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Total Incremental Market Potential	14,757	14,936	16,063	17,116	17,351	16,701	15,274	13,928	13,141	12,053
Res Incremental Market Potential	296	344	401	475	536	554	562	569	573	577
Non-Res Incremental Market Potential	14,461	14,592	15,662	16,641	16,815	16,146	14,712	13,359	12,568	11,477
C&S (If Claimed)	0	0	0	0	0	0	0	0	0	0
Total Incremental Potential as a % of Total Sales	0.48%	0.49%	0.52%	0.55%	0.56%	0.53%	0.48%	0.44%	0.41%	0.38%
Res Incremental Potential as a % of Res Sales	0.12%	0.14%	0.17%	0.20%	0.22%	0.23%	0.23%	0.23%	0.23%	0.23%
Non-Res Incremental Potential as a % of Non-Res Sales	0.51%	0.51%	0.55%	0.58%	0.58%	0.55%	0.50%	0.45%	0.43%	0.39%

10 Year Demand Goals (kW)

ALL Sectors (kW)	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Total Incremental Market Potential	3,149	3,157	3,326	3,501	3,533	3,317	2,921	2,424	2,258	2,056
Res Incremental Market Potential	36	42	46	49	51	53	54	55	55	56
Non-Res Incremental Market Potential	3,113	3,115	3,280	3,452	3,482	3,264	2,867	2,370	2,203	2,001
C&S (If Claimed)	0	0	0	0	0	0	0	0	0	0

Silicon Valley Power Ten Year Cumulative Goals - Gross (2018 - 2027)



10 Year Energy Goals (Cumulative Gross MWh)

ALL Sectors (Cumulative MWh)	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Total Cumulative Market Potential	14,757	29,693	45,756	62,872	80,224	96,911	112,015	125,742	138,630	150,261
Res Cumulative Market Potential	296	640	1,042	1,517	2,053	2,597	3,025	3,440	3,844	4,241
Non-Res Cumulative Market Potential	14,461	29,053	44,715	61,356	78,171	94,315	108,990	122,302	134,785	146,020
C&S (If Claimed)	0	0	0	0	0	0	0	0	0	0
Total Cumulative Potential as a % of Total Sales	0.48%	0.97%	1.49%	2.03%	2.57%	3.08%	3.55%	3.97%	4.36%	4.70%
Res Cumulative Potential as a % of Res Sales	0.12%	0.27%	0.43%	0.63%	0.84%	1.06%	1.23%	1.39%	1.55%	1.70%
Non-Res Cumulative Potential as a % of Non-Res Sales	0.51%	1.02%	1.56%	2.13%	2.69%	3.24%	3.72%	4.16%	4.57%	4.93%

10 Year Demand Goals (Cumulative kW)

ALL Sectors (Cumulative kW)	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Total Cumulative Market Potential	3,149	6,306	9,632	13,133	16,666	19,980	22,873	25,263	27,477	29,467
Res Cumulative Market Potential	36	78	124	174	225	276	302	326	347	367
Non-Res Cumulative Market Potential	3,113	6,227	9,507	12,959	16,441	19,705	22,570	24,937	27,130	29,100
C&S (If Claimed)	0	0	0	0	0	0	0	0	0	0